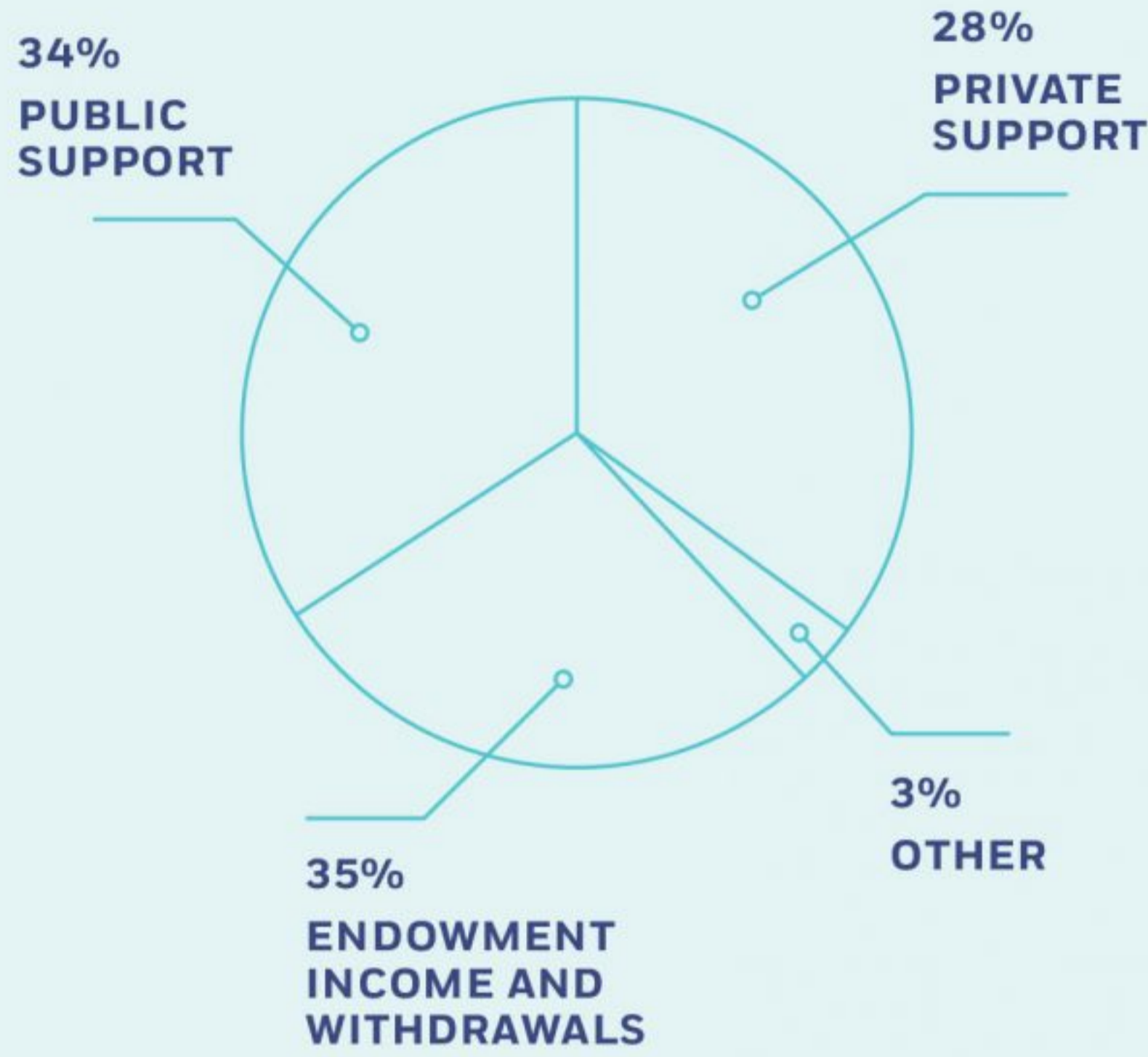


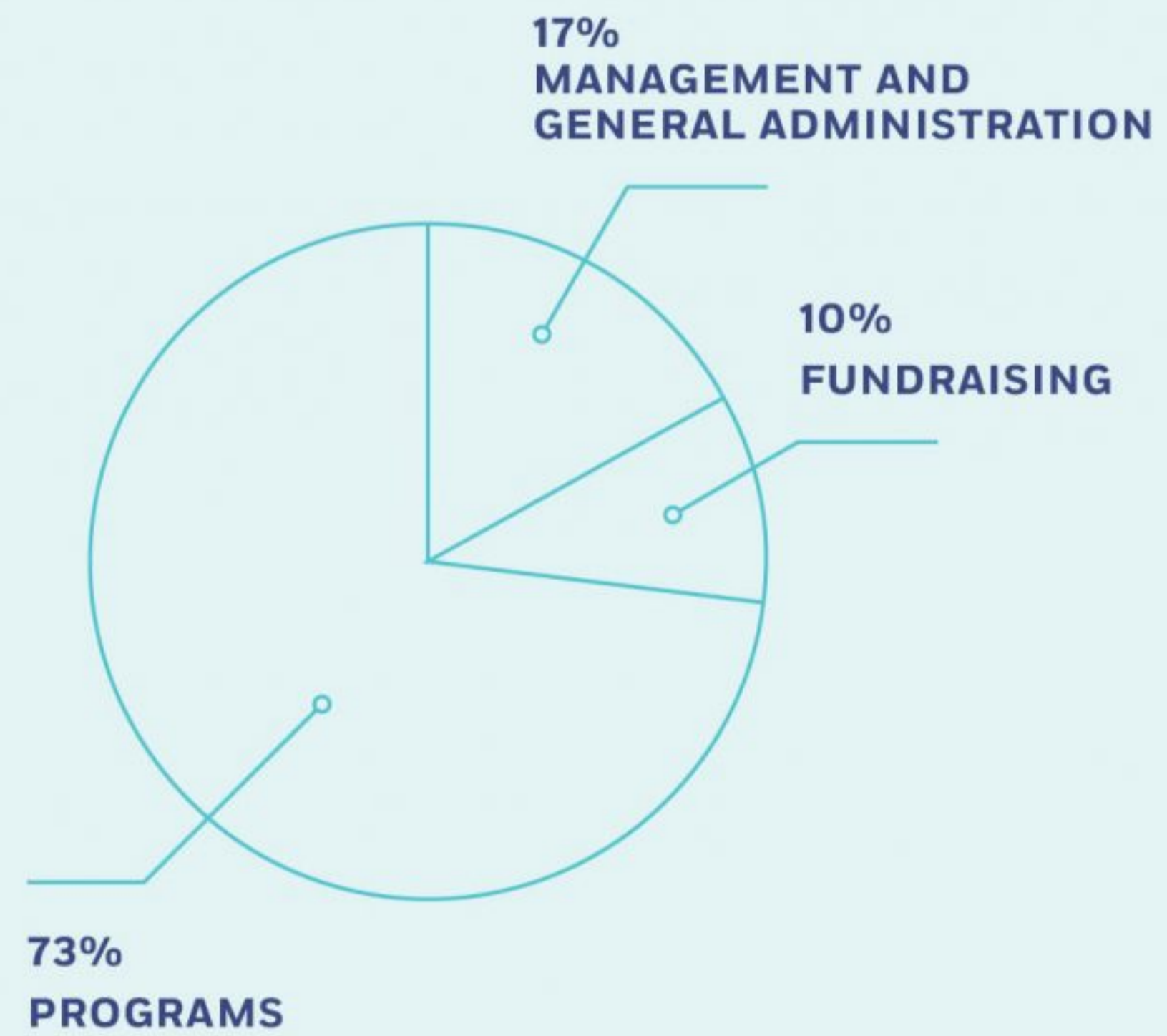
# FINANCIAL SUMMARY



| REVENUE   | 6/30/2019           | 6/30/2018          | % of FY19 total |
|---|---------------------|--------------------|-----------------|
| Public Support from Government Grants and Contracts | \$3,534,214         | \$3,321,171        | 34%             |
| Private Support from Individuals and Institutions   | \$2,866,424         | \$2,678,006        | 28%             |
| Endowment Income and Withdrawals                    | \$3,576,800         | \$3,024,409        | 35%             |
| Other (Includes Fee for Service and Trust Income)   | \$295,090           | \$341,857          | 3%              |
| <b>Total Operating Revenue</b>                      | <b>\$10,272,528</b> | <b>\$9,365,443</b> |                 |

| EXPENSES                              | 6/30/2019          | 6/30/2018          | % of FY19 total |
|---------------------------------------|--------------------|--------------------|-----------------|
| Programs                              | \$7,042,231        | \$6,697,937        | 73%             |
| Management and General Administration | \$1,645,383        | \$1,581,296        | 17%             |
| Fundraising                           | \$985,546          | \$742,650          | 10%             |
| <b>Total Operating Expenses</b>       | <b>\$9,673,160</b> | <b>\$9,021,883</b> |                 |
| <b>Net Operating Results*</b>         | <b>\$599,368</b>   | <b>\$343,560</b>   |                 |

\* Fiscal year ending June 30, 2019 results are per internal financials. Fiscal year ending June 30, 2018 results are per audited financials. Fiscal year ending June 30, 2019 and June 30, 2018 results exclude depreciation expense of \$324,985 and \$339,949 respectively.



ECS' Endowment covers all overhead and administrative costs and was built by the generosity of generations of Episcopalians throughout the Diocese.

## ENDOWMENT VALUE

|  |                     |
|--|---------------------|
| <b>Value of ECS Endowment as of June 30, 2018:</b> | \$66,670,577        |
| Investment Earnings                                | \$1,818,555         |
| Withdrawals  | (\$3,991,932)       |
| Additions to Endowment                             | \$685,401           |
| Investment Performance                             | \$3,114,108         |
| <b>Value of ECS Endowment as of June 30, 2019:</b> | <b>\$68,296,709</b> |
| Additions to Capital Reserve*                      | \$473,252           |

\* Beginning in fiscal year ending June 30, 2017, ECS funds a Capital Reserve to finance ECS capital with unrestricted bequests.