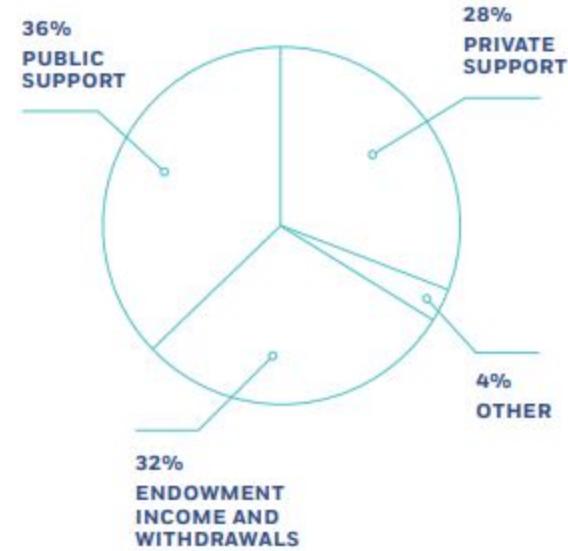


## FINANCIAL SUMMARY

ECS is committed to fiscal responsibility. The gifts entrusted to us help increase our participants' ability to achieve economic independence and mobility for themselves and for their families.



REVENUE	6/30/2018	6/30/2017	% of FY18 total
Private Support from Individuals and Institutions	\$2,645,668	\$2,615,732	28%
Public Support from Government Grants and Contracts	\$3,321,171	\$2,820,691	36%
Endowment Income and Withdrawals	\$3,024,409	\$2,979,227	32%
Other (Includes Fee for Service and Trust Income)	\$367,577	\$246,428	4%
<b>Total Operating Revenue</b>	<b>\$9,358,825</b>	<b>\$8,662,078</b>	

ECS' Endowment covers all overhead and administrative costs and was built by the generosity of generations of Episcopalians throughout the Diocese.

### ENDOWMENT VALUE

<b>Value of ECS Endowment as of June 30, 2017:</b>	\$61,979,627
Investment Earnings	\$1,805,206
Withdrawals	(\$3,333,636)
Additions to Endowment	\$1,566,719
Investment Performance	\$4,652,661
<b>Value of ECS Endowment as of June 30, 2018:</b>	<b>\$66,670,577</b>
Capital Reserve*	\$314,543

\* Beginning in fiscal year ending June 30, 2017, ECS funds a Capital Reserve to finance ECS capital with unrestricted bequests.

EXPENSES	6/30/2018	6/30/2017	% of FY18 total
Programs	\$6,697,927	\$6,477,350	75%
Management and General Administration	\$1,568,202	\$1,551,148	18%
Fundraising	\$742,642	\$650,568	7%
<b>Total Operating Expenses</b>	<b>\$9,008,771</b>	<b>\$8,679,066</b>	
Net Operating Results*	\$350,054	(\$16,988)	

\* Fiscal year ending June 30, 2018 results are per internal financials. Fiscal year ending June 30, 2017 results are per audited financials. Fiscal year ending June 30, 2018 and June 30, 2017 results exclude depreciation expense.

